



2026 Business Goals

Yearly Goals 2026

Appointments:	Listing Appts:	_____	Buyer Appts:	_____
Signed Agreements:	Listings Taken:	_____	Buyers Taken:	_____
Closed Units:	Listings Closed:	_____	Buyers Closed:	_____
GCI Earned:	Listings GCI:	_____	Buyers GCI:	_____

Production - 2026

Total Closed Units:	Goal: _____
Total Closed Volume:	Goal: _____
Listings Taken:	Goal: _____
Listings Taken Volume:	Goal: _____
Listings Sold:	Goal: _____
Listings Sold Volume:	Goal: _____
Total Contracts Written:	Goal: _____
Total Contracts Written Volume:	Goal: _____
Price Reductions:	Goal: _____

Monthly Goals

Appointments:	Listing Appts:	_____	Buyer Appts:	_____
Signed Agreements:	Listings Taken:	_____	Buyers Taken:	_____
Closed Units:	Listings Closed:	_____	Buyers Closed:	_____
GCI Earned:	Listings GCI:	_____	Buyers GCI:	_____

The *greatness* in you.